BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA COLUMBIA, SOUTH CAROLINA

HEARING #10892

OCTOBER 29, 2007

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ALLOWABLE EX PARTE BRIEFING

REQUESTED BY PALMETTO CLEAN ENERGY, INC., PURSUANT TO S.C. CODE ANN. 58-3-260(C)(6)(A)(V)

TRANSCRIPT OF TESTIMONY AND PROCEEDINGS VOLUME 2 of 2

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STAFF: Charles L.A. Terreni, Ghief Clerk/Administrator; James Spearman, PhD., Executive Assistant to Commissioners; and Jo Elizabeth M. Wheat, CVR-CM-GNSC, Court Reporter.

APPEARANCES:

JOHN FANTRY, ESQUIRE, acting as non-staff certificator

BOB LONG, MITCH WILLIAMS, OLLIE FRAZIER, JOHN CLARK, and JOHN FLITTER, PaCE board members and presenters

ANTHONY JAMES, presenter

K. CHAD BURGESS, ESQUIRE, representing SCE&G

CATHERINE HEIGEL, ESQUIRE, representing DUKE ENERGY CAROLINAS

SHANNON BOWYER HUDSON, ESQUIRE, representing OFFICE OF REGULATORY STAFF

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CHAIRMAN HAMILTON: Commissioner Fleming will be here momentarily, but I thought we could welcome each of yo here today. We're happy to have all of you, and we're looking forward to what you have to say. And I guess probably the best thing to do would just be to go down the line and let each one of you introduce yourself. And, Mr. Fantry, good to see you back with us, too, sir. We'll begin with you, first.

MR. FANTRY: Thank you, very much. In fact, I'd like to introduce myself, and this will be the shortest you've ever hear me speak.

CHAIRMAN HAMILTON: I doubt it.

MR. FANTRY: My name is John Fantry. I have been appointed by the Office of Regulatory Staff to serve as the non-staff member for certification of this hearing today.

It is incumbent upon me -- I've met all of the participants here -- to ask us to remind ourselves that, during this briefing today, as part of the requirements of the statute, that we should not make any commitments, that we should not make any pre-determinations, nor seek any commitments or actions from the Commission, and vice versa, the Commission members and its staff should not seek similar commitments or analogies of yourself.

1	That being said, it is my responsibility to sit
2	here and be quiet the rest of the day, Mr. Chairman, and
3	I wish you a happy hearing.
4	CHAIRMAN HAMILTON: Thank you. Thank you, sir.
5	Ms. Hudson?
6	MS. HUDSON: Thank you, Chairman Hamilton, and
7	thank you for allowing us to conduct this allowable ex
8	parte briefing. The first presenter is going to be Mr.
9	Anthony James from ORS, followed by Mr. Bob Long from
10	SCE&G. And I'll turn everything over to Mr. James right
11	now.
12	CHAIRMAN HAMILTON: Okay. Mr. James, if we could
13	maybe delay for just a second or two, to give
14	Commissioner Fleming an opportunity to be here. I think
15	she's here, and she was on the telephone, and as soon as
16	she can get off she'll be here with us.
17	MR. JAMES: Okay, that's fine.
18	CHAIRMAN HAMILTON: You can understand that.
19	MR. JAMES: Uh-huh.
20	CHAIRMAN HAMILTON: I can't sing or dance, so I
21	don't know what we're going to do.
22	MR. MELCHERS: I think you were doing a pretty good
23	job of dancing.
24	CHAIRMAN HAMILTON: Maybe we can find some point of
25	interest and I certainly don't want to talk about the

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1	Tennessee game. I'm sure somebody might want to talk
2	about the Clemson game.
3	[WHEREUPON, Commissioner Fleming joins the proceedings.]
4	COMMISSIONER FLEMING: Hello.
5	CHAIRMAN HAMILTON: Okay, she completed her
6	telephone call, so we can get started, Mr. James.
7	MR. JAMES: Well, good morning. My name is Anthony
8	James, and I work with the Office of Regulatory Staff.
9	I was just asked to give a brief background, a little
10	bit about how PaCE came to be.
11	But before I start, I just want to again say thanks
12	for the support from ORS management, that they supported
13	an idea I had a couple of years ago about green power.
14	So, green power, or PaCE, really has its roots
15	founded in a research paper I did when I was in grad
16	school. I was a MEERM candidate that's Master of
17	Earth and Environmental Resource Management and
18	that's offered through the USC School of The
19	Environment. I took Laws 826 under Professor Cumberland
20	at USC's law school, and the research paper I wrote was
21	entitled "Green Power for South Carolina."
22	So these next slides, I just kind of give I
23	highlight some of the milestones in the development of
24	PaCE. In April of '05, as we just talked about, that's

did receive an A in the class and also an A on the paper.

In December of '05, I was asked to go ahead and e-mail that to Advanced Energy/North Carolina GreenPower, the Energy Office, Progress, Duke, E&G, Santee Cooper, and Lockhart, to let them know that ORS would be taking a closer look at green power in 2006. The only folks that you may not know much about up there would be Advanced Energy and NC GreenPower. That group kind of administers the GreenPower program in North Carolina. NC GreenPower is a subsidiary of Advanced Energy, and Advanced Energy has been around for some time. They primarily focus on energy-efficient motors and evaluating the industrial processes to try to make those processes more efficient.

So moving ahead, bright and early January of 2006, our initial meeting, which was an obvious first step, was to meet with Progress and Duke, because we knew they were active participants in the North Carolina GreenPower program. So we asked them to come to ORS to talk a little bit about how that works. And also, to increase our understanding of green power, we visited the North Carolina State University solar center, to evaluate that, which was a pretty interesting visit.

They have a model home up there, where it's powered by

all renewable energy sources. They have solar panels all over the place, and there was a wind turbine out back. And what I found most interesting was their panel -- a net metering panel, where they had the two meters set up, where you could identify the power being placed on the grid or being pulled off the grid, as needed.

So, moving on into May of '06, this is where we worked with the Energy Office, and this is the meeting I call the big powwow. We pulled all potential participants together that may participate in a South Carolina green power program to talk about what a program like that might look like.

Moving into February 2007, folks from ORS, as well as the Energy Office, we rode to North Carolina to sit in and observe a North Carolina GreenPower board meeting and, once again, to express our interest in that program in North Carolina. And following that meeting, a short time thereafter, we asked the president/executive director of Advanced Energy, who is also the president of NC GreenPower, Dr. Bob Koger, to come to ORS and have a serious discussion about how could we move this idea forward. And I say that is the pivotal meeting in the development process of PaCE, because soon thereafter we had frequent contacts and discussions with potential participants, and we talked about the structure, what it

1	should look like in Couth Consider. He talked about the
1	should look like in South Carolina. We talked about the
2	name quite a bit. And ultimately we decided on a
3	structure, we decided on the name of PaCE in July of
4	'07.
5	So that's really that's all I have. And next
6	up, we have the chairman of PaCE, Mr. Bob Long.
7	MR. LONG: Thank you, Commissioners.
8	CHAIRMAN HAMILTON: Yes, sir.
9	MR. LONG: The PaCE board is here, and I'd like to
10	introduce them. Seated with me is Mitch Williams from
11	Progress Energy, serving as our vice-chair; Ollie
12	Frazier, from Duke Energy of the Carolinas, serving as
13	our secretary/treasurer; John Clark, with the South
14	Carolina Energy Office; and John Flitter, with the
15	Office of Regulatory Staff.
16	At the far end of the table is Catherine Heigel,
17	with Duke Energy, and beside me is Chad Burgess, with
18	South Carolina Electric & Gas, as our counsel.
19	We thank you. We thought we would give a brief
20	update on how we've been able to proceed with the
21	Palmetto Clean Energy. I've outlined that we would talk
22	a little bit about available or, renewable resources
23	that we're trying to create in South Carolina and help
24	promote in South Carolina, a little about the mission of

Palmetto Clean Energy, concentrate a little time on how

1 this works, and then the time line for becoming 2 operational. We hope to promote renewable energy resources that 3 are of the kind of solar and wind, small hydro, methane 4 5 that can be from landfill gas or other sources, and more 6 notable in South Carolina, the availability of biomass from agricultural or wood waste or animal waste. 7 8 We were incorporated at the beginning of August. 9 Currently, we have our tax exempt status pending. 10 objective and the mission is to promote renewable energy 11 development -- development of renewable energy resources 12 in South Carolina. 13 The participants will be the customers of investor-14 owned utilities in South Carolina. Our governance is 15 the five members who are seated here at the table. 16 representing the three investor-owned utilities, Office 17 of Regulatory Staff, and the South Carolina Energy 18 Office. 19 An effective way of communicating these days is 20 through the website, so we're in the process of 21 developing the website, which will be on -- which will 22 be palmettocleanenergy.org and .com. And that is under 23 development now. 24 And we have talked with representatives from North 2.5 Carolina GreenPower, to capitalize on the lessons

learned in their operation.

Our mission is to encourage the development of renewable resources. The customers will have an opportunity, will be invited to voluntarily participate in the program. The contributions will be used to help fund the incentives needed for development by renewable generators. And through this partnership of the investor-owned utilities, the PaCE operation, PaCE corporation, the investors -- I mean, the customers' contributions, that we will be able to make a difference in South Carolina and set a pace for the development of renewable energy.

' pentioned the weEsites, and currentOy they're under development with the expectation that in aecember we will have something with questions and answers and more information that people can go find.

I'd like to spend a minute on this chart, to try to draw a visual of how a customer and a utility works with PaCE and a renewable generator, to help this development of renewable generation. I've listed at the top a PaCE participant, which will be a customer of one of the investor-owned utilities in South Carolina. That customer will be invited and may elect to contribute \$4 in addition to their bill, \$4 toward the renewable energy development. The investor-owned utilities will

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be the conduit and offer the customer-service services, to be the customer contact to receive the \$4, to sign up the customer, to offer the billing functions, and to offer a statement back to the customer for their contribution.

That contribution will be passed directly to PaCE. PaCE is not a utility. PaCE is a third-party administrator. PaCE will facilitate identifying renewable generators, qualifying them, marketing -offer marketing services and administrative services to try to get the renewable generators aware of the possibilities in South Carolina. Net of the expenses of PaCE, the contributions will be provided to the Now, the renewable -- to renewable generators. qualified renewable generators. Now, the renewable generator will have an obligation to provide a block of energy to that customer that made the contribution. So. in the example, for the \$4 of contribution made by that customer, the customer expects 100 kilowatt-hours of renewable energy to be placed on the system at some time in the future. So the renewable generator will enter into an agreement with the utility -- SCE&G, Duke, or Progress -- to provide electricity, renewable electricity, at the avoided-energy cost of that utility. When that renewable generator provides the energy, it

will notify PaCE and say, "I have given the 100 kilowatt-hours of energy," and then PaCE will provide the financial incentive, in addition to the energy cost, to the renewable generator.

We may need to come back to that if it's not so

We may need to come back to that if it's not so clear, but let me try two more slides that may also outline how this works.

The utilities are serving as a conduit, collecting contributions from their customers that go toward the development of renewable generators. PaCE will aggregate the demands, sum that up. PaCE will search for or advertise or seek renewable generators that might be interested in providing the energy. PaCE will conduct requests for proposals, will select the qualified generators, and then contract with that generator to pass along a premium to them.

The utility will, at the same time, be negotiating with that renewable generator to provide -- to pay -- enter into a power purchase agreement to pay the generator for energy at the avoided-energy cost. The renewable generator will then deliver power and report to PaCE that it has delivered that power, and then PaCE will pass that premium, the contribution, along to the generator.

Just as an example with numbers, a utility, for

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example, may have an avoided-energy cost that varies in the seasons, but if it were to average at 5 cents per kilowatt-hour, it would pay the generator 5 cents for each kilowatt-hour it provides to its system. PaCE will take that \$4 that it has received and, net of the expenses that it may incur, may pass along 3 cents, in this example, to the generator. The generator then has a total of 8 cents received, to operate and to provide the energy.

Our time line is outlined that we have been incorporated and we are currently monitoring the status of our request for tax-exempt status. The investor-owned utilities have intentions to file with this Commission tariffs that have a PaCE rider for your review -- for your approval. We expect the website to go live in December, to have more information -- questions -- answer more -- have questions and answers for our customers.

Early in 2008, we expect approval of our -- on our tax-exempt status. We can begin signing up customers, and then early in the first quarter of 2008 we'll have a campaign -- or our intentions are for a campaign centered around Earth Day, promoting that to our utilities. Hopefully that will draw a lot of attention and encouragement for customers to sign up to make the

that'd be?

1	contributions.
2	If I've gone over matters that I need to revisit,
3	now would be a time for some questions, or if you have
4	questions for others of us on the panel, we'll be glad
5	to take the questions.
6	CHAIRMAN HAMILTON: Okay. I wonder if the other
7	members of the panel have any statements or anything
8	they would like to add at this time, before we go to
9	questions. Mitch?
10	MR. WILLIAMS: I'm available to help answer
11	questions if needed, but I think Bob has given a very
12	good summary of the program.
13	CHAIRMAN HAMILTON: Okay. Thank you, very much.
14	Okay. We'll be open for questions, then.
15	Commissioners? Or Staff?
16	[No response.]
17	CHAIRMAN HAMILTON: Okay. In North Carolina, how
8	many participants have signed up, and how long has that
19	program been in effect?
20	MR. FRAZIER: The North Carolina GreenPower
21	organization started about 2003. We have about 12,000
22	customers signed up at this time, representing roughly
23	24,000 blocks of energy.
24	CHAIRMAN HAMILTON: About how many kilowatt hours

1	MR. FRAZIER: It would be roughly, doing 24,000
2	with two zeroes on the end of it. Somebody's that's
3	good with math can
4	CHAIRMAN HAMILTON: What source of renewables are
5	you
6	MR. FRAZIER: We have a diverse resource group
7	right now. We have roughly, 80-some approaching 90,
8	probably solar panels that are supplying energy, we
9	have a clean wood-burning group, and we had a couple of
10	landfills, and some small wind I think we have a
11	couple of small wind turbines. There's some hydros. We
12	have a cluster of small hydros that bid in together. We
13	have that, also.
14	CHAIRMAN HAMILTON: What percentage are we talking
15	about? I know we're hearing these renewable percentage
16	figures that's goals of 12-1/2, 15. Where are we?
17	MR. FRAZIER: The organization itself doesn't have
18	any goals. The only goal it really made when it first
19	started out was to have about 10 percent of it come from
20	wind and solar, and we continue to work towards that.
21	But we don't have an overall goal that all the
22	generation in North Carolina should be from, whatever.
23	CHAIRMAN HAMILTON: Thank you. Commissioner
24	Fleming?
25	COMMISSIONER FLEMING: Yes. I wanted well,

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first of all, I wanted	l to find	out what	the effect	of
this you anticipate wi	11 be on	net meter	ing. I	
understand from one of	our pre	vious hear	ings that	
there's very little ne	t meteri	ng taki	ng advantaç	ge of
net metering becaus	e of thi	s program	in North	
Carolina. What do you	anticip	ate, or is	there anyw	vay
have you found ways to	improve	that, so	that both o	can be
taken advantage of?				
MR. WILLIAMS: We	11, they	both are	options for	our
customers in North Car	olina, a	nd will be	e in South	
Carolina. And the cus	tomer ma	kes the op	otion to	

participate in one or the other, based upon several factors, I presume, but one of them is the program which will pay them the most money. Because of the size -- the size of the North

Carolina program has grown to the point that that program can afford to pay a premium to small solar PV systems, typically the residential class, in excess -it's 18 cents a kilowatt-hour right now. That is being revisited, but for now that's what it is. So most customers find that that, economically, is better for them than doing net metering.

COMMISSIONER FLEMING: The company?

MR. WILLIAMS: No, the customer.

COMMISSIONER FLEMING: The customer. Allowable Ex Parte Briefing PaCE MR. WILLIAMS: The customers find that they prefer to get the premium from NC GreenPower, rather than go through the net metering process, because there is a difference of between 18 cents and on the other hand it would be offsetting their usage at avoided-cost rates, so you're talking the 6 to 8 cent range. economically they prefer to participate in NC GreenPower. The challenge there -- and it will be a challenge for us here -- is that over time, your portfolio can only afford so much energy at 18 cents a kilowatt-hour when you're only taking in 4 cents. The way it's offset up there is, the portfolio includes a substantial amount of energy from landfill methane and some wind, at a relatively low cost, in the penny-a-kilowatt-hour range, and because of the magnitude of kilowatt-hours, we get a

not that much of it. The challenge for us here as we are starting up is to find that balance of what can we afford. We'll need to have some low-cost stuff, and John may want to talk more about what he sees as available in this State. But

your portfolio has to have some of that low-cost

lot of bang for the buck, and which gives us a lot of

cents a kilowatt-hour for the solar PV, because there's

money then on the other hand to enable us to pay 18

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1	renewables in order to create the economic the bank
2	account to use to pay for the high-cost. But they both
3	provide two choices for the customers, and they can pick
4	whichever is the most advantageous for them.
5	COMMISSIONER FLEMING: And where do the incentives
6	from the Energy Policy Act play into this? Like
7	incentives for businesses that use alternative energy
8	resources and
9	MR. WILLIAMS: John may want to
10	COMMISSIONER FLEMING: residences, and how is
11	that going to play into this?
12	MR. WILLIAMS: That offsets the customer's cost up-
13	front, so it I mean, it helps them pay for the
14	systems. John, you want to add anything to that?
15	MR. CLARK: Well, I think you're talking about the
16	federal Energy Policy Act.
17	COMMISSIONER FLEMING: Right. I don't think we
18	have do we have incentives in South Carolina?
19	MR. CLARK: We do now, that just passed in June.
20	COMMISSIONER FLEMING: Okay.
21	MR. CLARK: So, we have
22	COMMISSIONER FLEMING: Have they taken effect?
23	MR. CLARK: Yes, ma'am.
24	COMMISSIONER FLEMING: Okay.
25	MR. CLARK: And you basically get about a 25

percent income tax credit for equipment to produce -equipment purchased to produce renewable energy, is
basically what it is. And there is also a production
credit of 1 cent a kilowatt-hour and 9 cents a therm for
producing energy from biomass resources.

Now, these just -- I mean, it was literally in the legislature and went into effect in June.

COMMISSIONER FLEMING: So it's just beginning.

MR. CLARK: It's in its infancy, and I couldn't tell you whether anybody's taken advantage of it so far. But that's brand-new in South Carolina.

And one other thing that we've got in South Carolina, that ought to make this solar a lot more attractive, is we've got a 25 percent tax credit for purchase of solar equipment, including the kind that you put in residential photovoltaic equipment to put on a home. There's a federal tax credit on this equipment of 30 percent, so these are income tax credits, so that means basically you can use tax money to pay for 55 percent of the equipment. What's been missing is, once you've got the photovoltaic equipment there, is what to do with it selling it back into the grid, and of course, now we're beginning to move forward a little bit with this net metering. But as Mitch was saying, in North Carolina, and I would expect here, when this program is

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have \$4.

1	running, this pays a lot better than net metering. So I
2	think, with the incentives to buy the equipment, and
3	then the attractive rate to sell back into the system,
4	that's what really ought to get solar going off in a big
5	way here.
6	COMMISSIONER FLEMING: So, they can take advantage
7	of the incentives even though they may not do the net
8	metering, they can choose to go the green power. Okay.
9	That's what I
10	MR. CLARK: Yes.
11	COMMISSIONER FLEMING: was not aware of.
12	And could you go a little bit more into the payback
13	system that you were saying the 4 cents plus the 3 cents
14	from or 5 cents, whatever those figures were.
15	MR. LONG: Yeah. I was trying to draw the
16	distinction between the renewable generator having two
17	sources of money flowing to it. Let me just flip back
18	to the slide so I can maybe refer to that.
19	COMMISSIONER FLEMING: Okay.
20	MR. LONG: In this case, the \$4 shown that's shown
21	there is a contribution by a customer. That \$4 will
22	find itself, in total, to the Palmetto Clean Energy
23	third-party administrator role. It will be collected by
24	the utility and passed directly to PaCE. So PaCE will

Pace then will look at the renewable generators and negotiate a contract with that generator for a premium to pay to it for development, for being a generator. And that could be, as Mitch referred to, 1 cent for landfill gas, biomass, some existing generation, to maybe 10 cents, 18 cents to a solar that has capital investment that then they need more. So the \$4 contribution will find its way to the renewable generator, net of the expenses in Pace, in some number to be negotiated with that type of renewable generator.

The renewable generator, once it generates energy and passes that to the utility, the utility will have engaged in a contract to buy the energy at avoided-energy cost. So the renewable generator, in the example here, will be selling energy, selling renewable electricity that it generates, to the utility, and receiving avoided-energy income -- avoided-energy-cost energy, in this example, 5 cents.

COMMISSIONER FLEMING: But that -- and the 3 cents varies?

MR. LONG: And the 3 cents could vary, as Mitch pointed out, to solar -- if we need to incent solar, or due to the capital investment, 3 cents may not attract a solar generator.

COMMISSIONER FLEMING: Okay. That's what -- when

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1 you said maybe 3 cents, I just wanted the clarification. MR. LONG: 2 Right. 3 COMMISSIONER FLEMING: Thanks. 4 MR. LONG: Thank you. 5 CHAIRMAN HAMILTON: Commissioner Mitchell? 6 COMMISSIONER MITCHELL: Thank you. Thank you, Mr. 7 Glad to have all of you with us. I really 8 appreciate you all being here and taking the time, and I 9 appreciate ORS for having it organized. 10 The first question I've got, how does the average 11 consumer know about this, or how are you going to notify 12 Is it through a mail-out, or are you going to 13 have ads in the paper? How does John Doe out there know about this? 14 15 MR. LONG: PaCE will initiate some marketing 16 effort, so that all investor-owned utilities can have a 17 bill insert, as one means of making people aware. PaCE 18 will have a website, and that website will be linked, 19 under Palmetto Clean Energy, to each of the utilities, 20 to the South Carolina Energy Office, to the Office of 21 Regulatory Staff, to whatever means we can find that 22 will promote it. And possibly PaCE could have 23 billboards. Within the investor-owned utilities, there 24 are speaker bureaus. There will be a large effort to

try to make people, customers, aware of the opportunity

58 Allowable Ex Parte Briefing PaCE to participate in the PaCE program. 1 2 COMMISSIONER MITCHELL: Anything in the individual 3 bills that will be mailed out? Which I would think would be a good way to reach a lot of people that may 4 5 not have access to an Internet, or a lot of other 6 reasons. 7 I believe once or twice a year, we will have the intention of having a mail-out. And maybe the 8 9 timing, as we've indicated, around Earth Day might be a greater awareness of people already being aware, in 10 addition to receiving a reminder or an opportunity to 11 become a PaCE participant in their bill. 12

commissioner mitchell: You mentioned earlier waste, animal waste, wood waste. Tell me what kind of percentage that's figuring into the overall picture, because I -- you know, I sit here in South Carolina and see all the agriculture, the poultry waste, a tremendous amount of poultry production that we have around. What kind of percentage is that going to -- or what are you looking at now? Do you have any numbers to that question?

MR. LONG: John, did you want to speak to that?

MR. CLARK: You know, the North Carolina folks say

-- what do you have there in North Carolina?

MR. WILLIAMS: Well, basically, we -- I don't think

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1 we have any goals or anything in mind. 2 COMMISSIONER MITCHELL: Right. 3 MR. WILLIAMS: That's the first question. 4 COMMISSIONER MITCHELL: And I know you're, you 5 know, at a relatively starting place, but I just -- you 6 know, I know from experience in dealing with agriculture 7 that there's a tremendous amount of volume you're going 8 to have of animal waste, in this State, and I know a lot 9 of people who would like to see it harnassed in that 10 manner, other than how it's being used now. Anything 11 being developed in North Carolina, Mitch? MR. WILLIAMS: We have had -- what we've done up 12 13 there, and I think what we'll probably wind up doing here is putting out an RFP. 14 15 COMMISSIONER MITCHELL: Right. 16 MR. WILLIAMS: So, then, whatever we ultimately do 17 will be largely dependent upon the responses to the RFP. 18 so we know what's out there and what people can produce 19 and at what price. Then the other part of the equation 20 is, obviously, how many subscriptions do we have or how 21 much money has come in and what can we afford to buy? 22 But hopefully, we will get some interest from a 23 wide array of resources. We have had, in North 24 Carolina, some animal waste bids. We had one, as I

recall, Ollie, that, after some time, just never could

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get their facility online and they ultimately went away. 1 2 **COMMISSIONER MITCHELL:** Right. And, naturally, 3 price is going to influence -- you know, whatever they 4 can get the most bang for their buck. I understand 5 that, too. 6 MR. WILLIAMS: That's right. 7 COMMISSIONER MITCHELL: But I tell you, I think 8 that's a source that a lot of people might overlook, 9 because of the tremendous amount that we have -- and that wood waste also, because I'm very familiar with 10 11 that, and a number of loggers and things that are 12 throughout the State. There's a tremendous amount of 13 that. Mr. Commissioner, I just --14 MR. CLARK: **COMMISSIONER MITCHELL:** Certainly, yes, sir. 15 16 Interrupt me anytime. I'm sorry. I just wanted to follow up 17 MR. CLARK: on your question there. In the Energy Office, we work 18 with some others, with the South Carolina Biomass 19 Council, to do a study of the availability of poultry 2.0 21 waste, because that's -- as you know from the 22 agricultural sector, that's where we've got our confined 23 animals, as opposed to -- don't have as much in cattle 24 or hogs. But the poultry stuff is there. And we have

determined that the Btu potential is there, and so, you

know, the question is, is the technology to get the equipment to do this in a cost-effective way, so they can respond to the RFPs.

But I think it's there. We've also got some -those tax incentives I was talking about would apply to
organizations wanting to generate electricity, to
purchase the equipment to generate electricity. So I
think with the tax incentives, combined with this
program to buy the energy, and perhaps some of the
research-and-development and demonstration project
grants that we also got passed in June, that this may
all come together and that may be one of our viable
sources.

commissioner mitchell: Well, in the early, finite stages of animal waste, would that be more or less looking on an individual basis, supplying some power from our particular operation, or is it still looking at the overall picture as far as the entire State? Or can you put any thought on that?

MR. CLARK: What these -- yeah. What the engineers -- these academic engineers that do these studies -- are telling us is that the best promise seems to be to take a 50-to-60 mile radius and bring it together and get a critical mass, that it's hard to do it on an installation-by-installation basis, because you've got

2.5

to get some sort of scale to make the equipment worth 2 it. And if you do, you may be producing more energy 3 than the facility needs. 4 So it may be that basically you take the model that we've got with landfill gas, and bring it to a central 5 6 site, and you've got the methane and then you create the 7 electricity out of it, and you can feed it into the grid 8 anywhere. They seem to think that 50 to 60 miles is 9 about -- radius -- is about as far as you can go without 10 having transportation costs be too big of a factor. 11 COMMISSIONER MITCHELL: Right. And I quess the 12 landfill would probably fit into that perspective -- you 13 know, you could probably -- landfill is more regional 14 and could easily fit into that picture, an overall 15 picture, couldn't they. 16 MR. CLARK: Yes, sir. 17 COMMISSIONER MITCHELL: Yeah. Thank you, that's 18 all. 19 CHAIRMAN HAMILTON: I imagine NIMBY is going to be involved with this, just like it is with a landfill, 20 21 when you're getting ready to move waste to another 22 neighborhood. 23 How far is the technology? I've had some 24 discussion with other commissions on animal waste, and I

haven't got a feeling that the technology is developed

1	to any practical level on being able to get the methane
2	generated from the animal waste.
3	MR. CLARK: You know, I believe they're doing it
4	some it's not unusual out in the Midwest where you've
5	got the big cattle feed lots.
6	CHAIRMAN HAMILTON: And it is working?
7	MR. CLARK: Yeah. But what we've got here, the
8	challenge with the poultry waste is a little bit
9	different. And the poultry waste does not have as many
10	BTUs per pound as, say, cattle or hog waste does.
11	But the technology seems to be getting better. And
12	one respect it's getting better is it's getting where
13	smaller and smaller scale will work. And that is sort
14	of the key, because if you can't do something on a
15	reasonably small scale, then you've got to transport it
16	large distances, and that's the other problem.
17	But it seems to me that the studies we were having
18	done were getting to 7, 8, 9 cents a kilowatt-hour that
19	you could produce electricity from poultry waste. So if
20	you start adding in the tax incentives for purchasing
21	the equipment, then you can get that number down to
22	something a little more effective. So, we're getting
23	close.
24	CHAIRMAN HAMILTON: And on wood waste, I think that

has been practical and can be done. I don't know how

expensive it is. But a program like this could make it worthwhile. Like the paper mills that we have, most of their waste, they move it and use it for particleboard and other things, that they don't have as much waste because of the flexibility that they can use the byproducts with.

But it could be where it could be an item that they could burn more of the waste and it would be practical for them to generate their power instead of having to purchase it?

MR. CLARK: Yes, sir. And I think the most attractive options here in South Carolina -- the cheapest, because you don't have to build new facilities -- would be to co-fire wood waste with coal.

I know SCE&G is looking at that very seriously.

Santee Cooper has also been looking at that down there in Berkeley County. So this would be part of our program, if you mixed -- if you had a mixture of 90 percent coal, 10 percent wood waste, that you would get -- that that 10 percent of the BTUs being produced in the wood waste would count as green power.

MR. WILLIAMS: I might add, Commissioner, I know of one facility -- in fact, it's been critical to the success of NC GreenPower, because it's been able to provide a lot of kilowatt-hours at low cost, and it's a

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wood-waste-burning facility that co-fires poultry waste.

I think there are issues with firing poultry waste,
regarding emissions and one thing and another, and that
mix seems to work and it's been economical for them.

And there are plenty of those resources in South
Carolina, as well, if somebody can come up with a plan
to build a plant to burn it.

CHAIRMAN HAMILTON: About 20 years ago, in the landfill business, there was a big drive to burn municipal waste, and generation was thought, but it never got off the ground. Is there any thought about going back that way? With the lack of landfill space, is that a practical approach?

MR. CLARK: You know, to my knowledge, and I think the power is just going to Progress Energy, and there is a facility down there in Charleston, I think it's Foster-Wheeler facility in the old naval base, where they burn about 600 tons a day. Now, the economics of that one, as I understood it, was that you had a steam customer, which was the naval yard, which is no longer there, and the federal government still has a contract to buy the steam -- and I think they may vent some of that steam -- and then they co-generate electricity, and I believe Progress Energy is still buying some of that.

MR. WILLIAMS: Yeah.

	Allowable Ex Parte Briefing PaCE 6	6
1	MR. CLARK: That's the only one. You know, that	
2	one gets to be sort of when we're talking about gre	en
3	power, and a lot of the advocates of green power don't	-
4	like to look at municipal solid waste as green, and my	′
5	personal opinion is it gets a little bit of a bum rap	
6	because there's just stuff that was done 25, 30 years	
7	ago probably had a lot of emissions problems. I think	(
8	the state-of-the-art today is that it actually can be	
9	built pretty clean.	
10	But if we started trying to put that in here, the	en
11	I think we would take something that was mom and apple)
12	pie, as far as everybody liking green power, and creat	zе
13	something controversial. So, from a public relations	
14	standpoint, I'm just not sure that would be a good ide	∍а.
15	CHAIRMAN HAMILTON: You don't you think your boar	^d
16	would like to jump on that? Okay. Thank you, very muc	ch.
	·	

Commissioner Fleming?

COMMISSIONER FLEMING: Yes, I wanted to go -- what do you anticipate the administrative costs of this will be?

MR. LONG: We hope very minimal.

COMMISSIONER FLEMING: So you're looking at what percentage, so that the remainder --

MR. WILLIAMS: Except for Board salaries.

[Laughter]

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that we can.

1	COMMISSIONER FLEMING: That eats up half of it,
2	right?
3	MR. LONG: We hope it will be very minimal. I
4	should let you know that to help this funding along, to
5	help this process along, the investor-owned utilities
6	are providing seed money, so there is a source of
7	starting-up costs. We've applied for a grant, or
8	grants, and we hope to be successful on some of those.
9	The large funding, though, will be from the
10	participants.
11	Each of the utilities are providing, where they
12	can, in-kind services. So when I mentioned the Palmetto
13	Clean Energy website, we have Duke Energy offering some
14	in-kind services to help us get that going, so the Board
15	recognizes the costs to start up, and the careful
16	attention to ideally paying out as much as possible.
17	I don't have first-hand knowledge to say that in
18	the North Carolina model they take in \$4 and pay out \$3,
19	but I think I've heard that that is an estimate.
20	MR. WILLIAMS: ThDW's righW.
21	MR. LONG: That's why I've chosen in this case, if
22	we receive \$4 then maybe 25 percent of it could be
23	administrative. We don't have that experience yet, but
24	we're working very carefully to pay out as much and all

COMMISSIONER FLEMING: That's a little high for a nonprofit, isn't it, 25 percent? Don't they usually aim for about 10 to 13 percent?

MR. LONG: A lot of that will depend on how much

MR. LONG: A lot of that will depend on how much participation we get, and if we have a lot of contributions then whatever fixed legal costs or admin costs that may be involved -- and to correct Mitch, there are no salaries being paid to directors or anyone. So, then, we -- I haven't looked at it from the standpoint of the percentage, but we are very careful about the expenses.

COMMISSIONER FLEMING: And have you --

MR. LONG: I think Mitch wanted to add a comment.

MR. WILLIAMS: I just want to add, the 25 percent, bear in mind, that funds marketing, and that is the biggest expense. You have to have some communication -- someone's already mentioned it -- communication to let the public know this is an option, it's available, what we're about, how they participate. You have to have that. And what we are saying is, our vision is that we would devote only \$1 out of the \$4 to that effort, plus whatever other minimal, I believe, administrative expenses we will have.

MR. CLARK: And that's exactly what I was going to say. The marketing -- I think on the front end, the

marketing is critical. Because if you don't get the buyers, then we can't pay the producers.

So we took the number -- we didn't pull the number out of the air. We basically took the number -- that \$4 is what they're charging in North Carolina. \$3 seems to be the average what it's costing. We did talk about bringing iW -- sWarWing iW lower, and we said, "You know, we don't know -- it looks like it's going to take a pretty big marketing effort to get this thing up and running. We don't know how much. It will be easier to lower it. If we start at \$3.25, you know, we're not going to raise it, obviously. That would have an adverse imsacW."

So what our hope is is that with -- well, the \$3 is an estimate. We don't know that we can get green energy in South Carolina for an average of \$3. That's what they're doing in North Carolina. We don't have the wind that they have, and we'll just have to see.

I would say it's not going to be more than \$4. We're starting with that. And I think the other thing that hasn't been mentioned here that is really a great plus and is a contrast to the Santee Cooper dreen mower offering -- one of the contrasts -- is that the \$4 -- it's a contribution. And maCb is a 501(c)(3) -- that's what we are applying for -- so that will be deductible

on their income taxes.

COMMISSIONER FLEMING: I was at a conference at Oak Ridge on solar energy last week, and they did talk about the marketing, how important it was not only to market but how you market, what appeals, and I certainly agree that you've got to do a good marketing effort to get money in.

Have you done any polling as to how South

Carolinians feel about green power and willing to
contribute?

MR. CLARK: You know, I don't think this group has done any polling. I have seen a study that's about three or four years old, a national study, where they categorized and basically they've asked that question, the willingness of consumers in the states to pay a premium for green power, and South Carolina was in the lowest category which was, I think, 5 percent or less.

COMMISSIONER FLEMING: So you need a strong marketing effort.

MR. CLARK: But I will say this, I've been kind of working on and off in this whole energy, environmental stuff for a long time, and I've never seen a more receptive climate than we do now. There's a lot of things coming together. So I think there's a lot more willingness than there used to be.

delivered.

1	CHAIRMAN HAMILTON: Mr. Melchers, do you have a
2	question, sir?
3	MR. MELCHERS: Thank you, Mr. Chairman. I was
4	curious what the current plans are for the staffing of
5	PaCE.
6	MR. LONG: Currently, we have no plans to staff
7	PaCE. Longer term, there may be a need for a lead
8	person or lead director or something, but in our near-
9	term plans, we don't have plans to have any paid or
10	permanent staff in PaCE.
11	MR. MELCHERS: So, very lean. The power purchase
12	agreements, is there a set period that you are looking
13	to get buy-in from the providers? Will these be one-
14	year contracts, ten-year contracts? How will that be
15	worked out, or will that vary according to the resource?
16	MR. LONG: We'll have to first collect the demand
17	Wo sңң how long a Wңrp wң'll havң dңpand, and Whңn paWch
18	the generator with the demand. We do have, and will
19	likely be included in the filing of the tariff, have a
20	period of time for true-up. That is, if we collect the
21	demand and find that it's not as if you can have a
22	100-kilowatt-hour block today and you go get it and have
23	it delivered today. It may be we accumulate the demand
24	and within a two-year period of time, the energy is

MR. WILLIAMS: Just to add, we've been very open.

We've talked with, as Anthony said, the North Carolina

GreenPower staff, and Ollie and I are both on the Board

up there, and we've had the leadership of NC GreenPower

Gown, anG we've Jone Whroujh a Oessons-OearneG wiWh

them. We think that's very important, so we can

hopefully avoid some of the startup missteps we did up

there.

One of the issues is, back to Bob's charts, the

One of the issues is, back to Bob's charts, the utilities will enter a purchased power agreement with the participating renewable generator, and that agreement can be for whatever term the utility and the generator agree upon at avoided-cost rates. And that's where the actual energy is purchased.

The function of PaCE, as Bob had said earlier, is to be the conduit for the premium, over and above avoided cost, that flows from the participating customers to the renewable generator. The way NC GreenPower has addressed that is NC GreenPower will enter a contract with that generator that, in essence, says, "We have a greeG upon a prepiup apounW per NiOowaWW hour, and for every kilowatt hour that you deliver to the grid through the utility, we will give you this incenWive paypenW." However, WhaW is conWinjenW upon NC GreenPower, or PaCE, having the funds which come from

1	voluntary contributions. So the contract says we will
2	pay as long as we can pay, because we have no funds, no
3	resources, to enter and to guarantee that stream. Does
4	that make sense?
5	MR. MELCHERS: Yes, thanks.
6	COMMISSIONER FLEMING: What's the contribution rate
7	in North Carolina?
8	MR. WILLIAMS: Or the number of participants?
9	COMMISSIONER FLEMING: Number of yeah.
10	MR. WILLIAMS: We've got about 12,000.
11	COMMISSIONER FLEMING: 12,000 total?
12	MR. WILLIAMS: Yes.
13	MR. LONG: Maggie Inman visited, and I recall her
14	stating that 12,000 participate and I believe there's a
15	population of about 4 million.
16	COMMISSIONER FLEMMING: A tiny percentage.
17	CHAIRMAN HAMILTON: I think that would probably be
18	in line with what Santee Cooper's percentage is, too,
19	wou0dn'W iW? ''m sure you cou0d grobDb0y
20	COMMISSIONER MITCHELL: How do we IiW in - "we"
21	being the Southeast, as far as other areas of the
22	country, in this progress? Are we behind, are we at
23	about the same stage as maybe or if are they as
24	well developed as we are? eas anyone did any studies as
25	far as other states and what they're doing?

1	MR. LONG: I don't have a survey. I'm aware of
2	North Carolina GreenPower being about three years old.
3	Santee Cooper has a program. Georgia Power I believe
4	has a program, but I don't know how old that is.
5	COMMISSIONER MITCHELL: So you would say we
6	probably are further along than most states, would you?
7	Or are we?
8	MR. WILLIAMS: We're very respectable, but we also
9	have an advantage, I think. This will be one of the few
10	programs in the country that is not utility specific.
11	Most of the programs around the country are a utility
12	offers renewable to its customers . This is a
13	collaborative, joint, statewide effort among the
14	investor-owned utilities. There are not very many of
15	those around. It offers a lot of advantages.
16	COMMISSIONER MITCHELL: Administratively, that
17	should be a big advantage with what you're trying to do,
18	I assume.
19	MR. WILLIAMS: That's right, and the message that
20	the customers hear are more consistent. I mean, we've
21	got sort of one message out there, and then they go
22	participate with their local provider, each of the
23	utilities.
24	COMMISSIONER MITCHELL: It should be an easier way
25	to organize the whole concept, even with the ones that

are going to produce, if they know everybody -- all the
other utilities are -- I see your point. That seems
like a very good concept.

MR. WILLIAMS: Right.

COMMISSIONER MITCHELL: I guess we learn from other

MR. WILLIAMS: Yes, sir.

states then maybe.

COMMISSIONER FLEMING: Tell me if I'm not supposed to ask this question, or don't answer it. North Carolina has -- they now passed a law that they have to provide a certain percentage of their electricity from the renewables, or alternatives. Are you planning -- are the utilities planning to reach that goal through green power? Or how are you planning to reach those percentages? Because only 12,000 people sounds like it might be a hard road to get there.

MR. WILLIAMS: As some of us may remember, that's the \$64,000 question. We don't know. We are actively engaged, all of the utilities in North Carolina now that are subject to that new law, in trying to develop plans to comply. It is widely acknowledged that that is a very aggressive goal, and there are questions about how achievable it is. It assumes a significant amount of wind energy, and we just don't know where it's going to come from.

There are limitations in North Carolina more so than down here, in the law, that impact the ability to develop wind.

COMMISSIONER FLEMING: What about the solar?

MR. WILLIAMS: Solar is a potential resource. It's just so costly. The law up there, that RPS, does have a solar set-aside, so we are expected to do our best to procure 2/10 percent of that from solar. But the whole bill has a cost cap to protect consumers. So as we get into it and see what all this is costing, there is an off-ramp based on cost. The law up there does not allow the utilities to count the renewable energy provided pursuant to NC GreenPower. We can't count that as a part of compliance with the RPS.

COMMISSIONER FLEMING: Okay.

MR. WILLIAMS: That's not our preference, but that's the way it came out. And we are, like I said, we are in the early stages of developing plans for compliance.

The fact that we now have an RPS, it raises some questions for the NC GreenPower Board, which Ollie and I and others are grappling with, what is going to be the impact on the availability and price of renewables now for NC GreenPower? Is it going to drive the price up? How much can we afford? We still think NC GreenPower

1	has a place. It's always good to offer customers a
2	voluntary option, and they'll have that option. And as
3	long as they support it, we will continue to strive to
4	meet their demands.
5	COMMISSIONER FLEMING: But it will be up to the
6	companies to meet the goal?
7	MR. WILLIAMS: That's right. The obligation to
8	meet the requirement, the RPS requirement, is on the
9	utilities.
10	COMMISSIONER FLEMING: And Florida has an even
11	bigger goal, as I understand, so it's really the
12	Southeast is really
13	MR. WILLIAMS: And part of that, you know, the
14	states have different goals, but they also there's
15	lots of differences from state to state as to what
16	counts, what resources are eligible.
17	CHAIRMAN HAMILTON: I think that if we don't
8	have any other questions, I would like to commend each
9	of you for the part you're playing in this, and I think
20	it is a start in the right direction. I'm happy to see
21	us moving together in that direction. I'm looking
22	forward to your results as you move into next year and
23	start signing up the folks. And anything we can do, we
24	certainly under Act 175 we offer you anything that we
.5	can do to help you move this program along, because I

1	think it's something that we have needed to see and I'm
2	real proud.
3	Thank you again. Do you have any closing remarks
4	that any member of the panel would like to make? We
5	don't want to leave until everyone's had an opportunity
6	to say what they think needs to be said.
7	[No response.]
8	CHAIRMAN HAMILTON: Seeing no volunteers,
9	thank you for coming.
10	[WHEREUPON, at 12:40 p.m., on October 29,
11	2007, the ex parte briefing was
12	concluded.]
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22 23 24 25 26 27 28 29	Jo Elizabeth M. Wheat, CVR-CM-GNSC Certified Court Reporter Public Service Commission of South Carolina 101 Executive Center Drive, Columbia SC 29210 P.O. Box 11649, Columbia SC 29211 ☎ (803) 896-5108 Jo.Wheat@psc.sc.gov

<u>CERTIFICATE</u>

I, Jo Elizabeth M. Wheat, CVR-CM-GNSC, do hereby certify that the foregoing is, to the best of my skill and ability, a true and correct transcript of all the proceedings had in an allowable ex parte briefing in the above-captioned matter, held in Columbia, South Carolina, on October 29, 2007, according to my Stenomask report of same.

Given under my hand this 29th day of October, 2007.

Jo Elizabeth M. Wheat, CVR-CM-GNSC Court Reporter